Meet the Buyer event

27 November 2019

World Port Center, Wilhelminakade 909, 3072 AP Rotterdam (NL)

Port of Rotterdam

The Port of Rotterdam is Europe's largest sea port. The core tasks of the Port Authority are to develop, manage and exploit the port in a sustainable way and to render speedy and safe services for shipping.

The Port of Rotterdam Authority is committed to combating climate change and wants to play a leading role in the global energy transition. The reduction of CO_2 emissions and efficient use of raw and residual materials are important tasks for the Port Authority.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

Interreg

North Sea Region

SCALE-UP

European Regional Development Fund

EUROPEAN UNION

Buyer profile

What is their business?
The objective of the Port of Rotterdam Authority is to enhance the port's competitive position as a logistics hub and world-class industrial complex. Not only in terms of size, but also with regard to quality. The Port Authority aims to lead the global energy transition and it is committed to digitalisation in order to make the port, and the supply chain, more efficient.

What are they looking for?
The Port of Rotterdam is looking for companies that have the ambition to establish in the port area and the potential to scale-up and provide **innovative solutions in the following fields**:

Circular and bio-based economy
- Renewable chemicals and fuels
- CO_2 as a resource (carbon capture and conversion technologies)
- Waste-to-resources (i.e. plastics, innovative solutions to create value from contaminated sludge)
  - Resource recovery from waste
  - Waste-to-energy solutions
  - Waste-to-materials solutions

Energy transition
- Renewable energy generation (i.e. wind, solar, hydro)
- Energy storage solutions
- Energy efficiency solutions
- Zero emission solutions
- Green hydrogen production (electrolysis)
- Electrification (power 2 heat, power 2 products)
- Biochemicals

Alternative fuels
- Low-carbon fuels (bio, waste-based, LNG)
- Synthetic fuels
- Electrification
- Hydrogen (i.e. production and storage

Process decarbonization
- In-port renewable power-2-ship solutions
- Decarbonization of cargo-handling facilities
- Digitalization for efficient supply chains

How can you apply?
If you are interested in this opportunity, please contact **Giuliana Unger** by sending an email to g.unger@cleantechdelta.nl and briefly indicate the interest of your company in the Buyer's case. You can also contact your regional SCALE-UP partner.

SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

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