

## Welcome to Interwork 2

From expression of interest to full application

wifi: FELIX MERITIS

code: keizersgracht



# Transnational interwork event for Call 2: Develop your project proposal

Overview about the outcomes of Call 1

**Jesper Jönsson** North Sea Region Programme



#### Key objective:

• Get an overview about the Expression of Interests and Full Applications which have recently been approved.



#### First Call for Applications:

- 78 applications in total
- 50 projects submitted for Eol
- 28 projects submitted for Full Applications

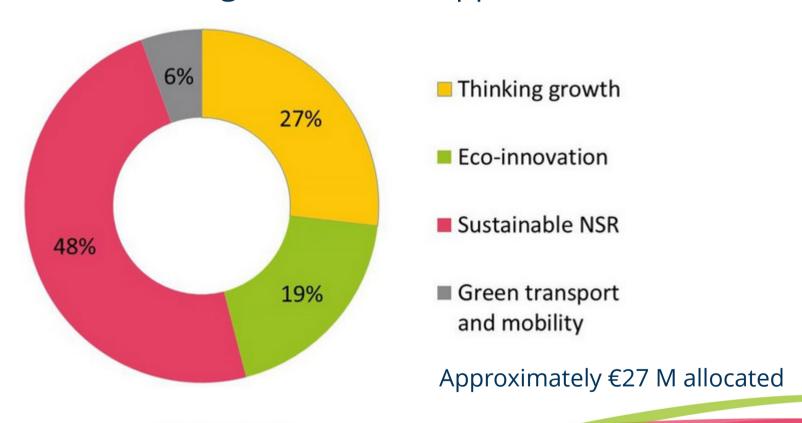


#### Key outcomes of Steering Committee #1:

- 12 Full Applications were approved
- 3 projects were invited to re-apply through Written Procedure
- 5 projects were invited to re-apply for the second call for applications
- 25 Expression of Interests were approved and invited to submit a Full Application

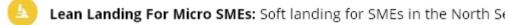


#### Distribution of grants for Full Applications:









REFRAME - Towards a Regional Food Frame

SHINE: Shared value creation in the Healthcare economy through INtegrated business modEls

SCALE-UP: Supporting Clean-tech innovators in

Accessing Large Enterprises through Unlocking Procurement

**DUAL Ports:** Developing Low carbon Utilities, Abilities and potential of regional entrepreneurial Ports

BWN: Building with Nature

FAIR: Flood infrastructure Asset management and Investment in Renovation, adaptation and maintenance

TOPSOIL: Top soil and water - The climate challenge in the near subsurface

NorthSEE: A North Sea Perspective on Shipping, Energy and Environment Aspects in MSP

WaterCoG: Water Co-Governance for sustainable ecosystems

SHARE-North: Shared Mobility Solutions for a Liveable and Low-Carbon North Sea Region

#### Approved Full Applications per priority



# A broad range of project beneficiaries involved in Full Applications:

- 144 beneficiaries involved in approved Full Applications
- 5 out of 7 countries involved as Lead Beneficiaries
- 73 beneficiaries from public organisations
- 17 beneficiaries from universities
- 54 private beneficiaries from private sector



# Transnational interwork event for Call 2: Develop your project proposal

Important things to consider

- lessons learned from Call 1

**Kira Petersen** North Sea Region Programme

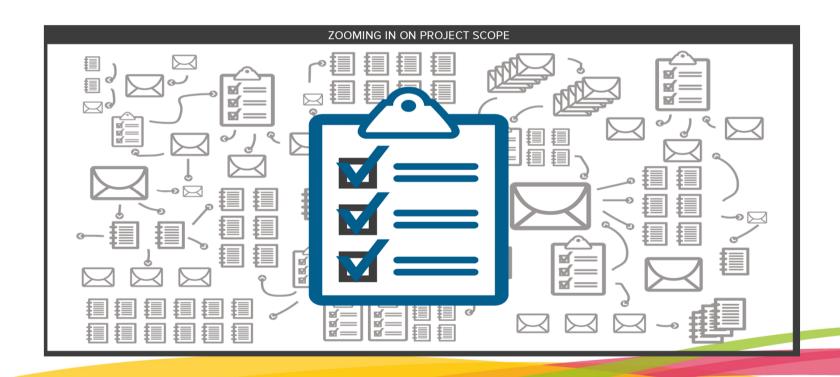


#### **Technical Assessment**

- 4 Strategic categories and 4 Operational categories
- 4 scoring options for each category: Strong, Sufficient, Weak & Insufficient
- More info Fact Sheet 19 Technical Assessment



## **Project Context**



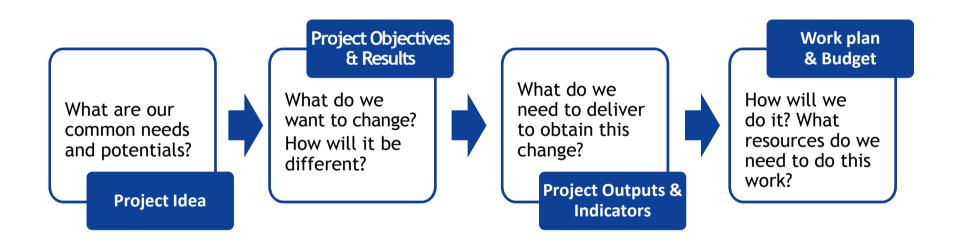


# Transnationality – joint development and implementation





# Project Intervention Logic – how to think of it from the applicant side





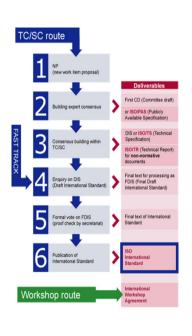
# Deliverables? Outputs? Results? What is the difference?!



## Deliverables – more precisely what are they?













## Output indicators – 5 compulsory

#### C.2.2 Output indicators

Indicator	Target
Number of new and/or improved climate change adaptation solutions demonstrated	10
Number of enterprises participating in cross-border, transnational or interregional projects	15
Number of research institutions participating in cross-border, transnational or interregional projects	4
Number of organizations/ enterprises adopting new solutions by project end	8
Number of organizations/ enterprises informed about new solutions by project end	150



# Project Results – Measures the benefit/change which can be attributed to your project (2-3 per project) Examples:

- 1. Reduction in flood risk at target sites by XXX%
- 2. Performance of infrastructure will be enhanced/increased/improved by xxxx
- 3. Increase in number of graduates completing a trial work period in an SME



#### Example - Specific Objective 3.1

- 3.1 Demonstrate new and/or improved methods for improving the climate resilience of target sites
- Project Output Indicator: Number of new and/or improved climate change adaptation methods demonstrated
- Project specific result confirming usefulness of the output. More than one possible: E.g. Flood risk reduction at target site (with defined measurement unit)
- Required Programme result: Capacity of relevant authorities / practitioners around the North Sea to identify and implement ways of improving climate change resilience



#### 23. Indicators

Typical project?

- + 12 deliverables
- + 6 outputs
- + 3 results

Less is more...

#### How to select and use indicators







Select deliverables from the list of options based on main activities

Use the output indicator for the specific objective you are working

Use all five compulsary output indicators as required by the European Commission







Explain how your project outputs and for all indicators results contribute to and plan how to Programme results

Set realistic targets collect data

Select your own project results to measure the quality of your output







Report on progress at least once a year

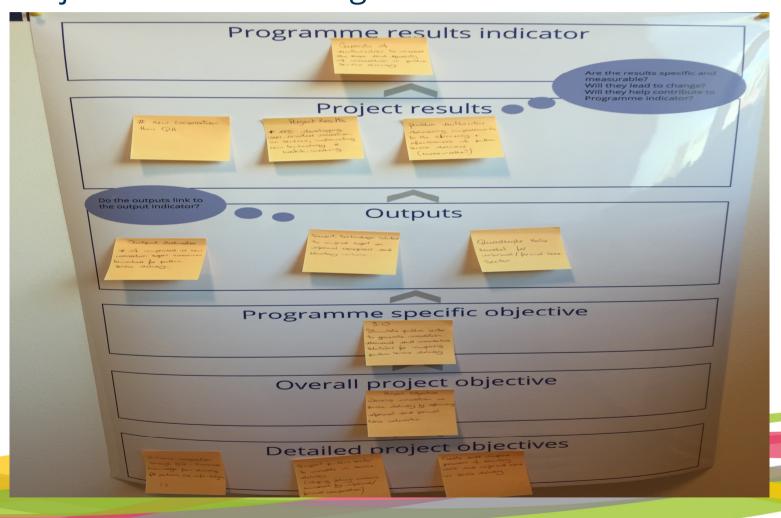
Progress on targets is important - if the Programme does not reach 85% of targets, the Commission may not pay all funds

Make sure you can provide evidence for the figures you





#### Project Intervention Logic –how we assess!





#### Partnership

- Beneficiaries must be relevant (competences and geographically) & complimentary
- Good balance between types of beneficiaries research institutions, local authorities, NGOs, SMEs etc
- Each beneficiary must have a defined role and specific contribution to the project!



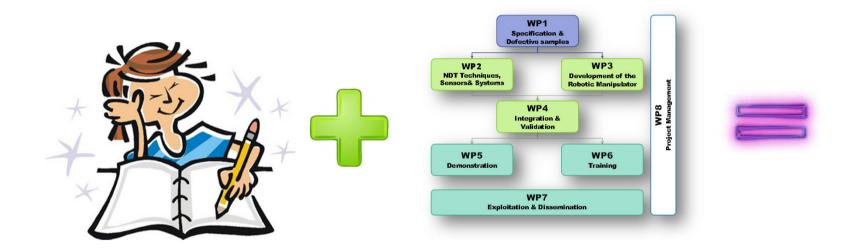
#### **Communication Objectives**



- Aim to be SMART (Specific, Measurable, Achievable, Relevant and Time bound)
- 2. Not just activities, outputs, deliverables
- 3. Should explain the 'why' they communicating and what they want to achieve in a measurable way



#### Work Plan



Logical sequence



#### Material investments - Important things to consider

- Are they necessary for the delivery of the project?
- Will they contribute to the results?
- Do they demonstrate transnational relevance and added value which can be useful outside the partnership?
- More info Fact Sheet 6



#### Final Notes:

- Application should be focused and well defined
- Simple and clear language
- Relevant partnership
- Relevant for the programme
- Clear transnationality and additionality
- Results, results! Think change, benefit and achievement!



# **Communicating** your VB project

Rikke Sørensen Interwork #2 December 2015





#### Agenda

- + Programme's communication tactics
- + Project communication why bother?
- + Connecting the dots
- + What are we looking for in projects?
- + What are we *not* looking for in projects?
- + After project approval



## Programme communication tactics



- + Tangible and relatable
- + Project and priority focused
- + Programme and projects co-create
- + Demand-oriented



#### Joint approach

- + One content management system many project websites
- + A joint visual brand for programme and projects
- + Programme as moderator and multiplier
- + Projects take charge of what and when they learn





#### Communication can help...

+ ...foster the partnership e.g. by supporting the involvement and common understanding of the project partners (management-related)



#### Communication can help...

...reach intended deliverables e.g. by supporting the involvement of target groups in output-related activities (process-related)



#### Communication can help...

+ ...capitalise on results or outputs e.g. by supporting the transfer of results to target groups not involved in the project (result-related)



#### If communication helps to...

- ...coordinate the project partnership, it is internal communication > management work package
- ...transfer results or outputs to additional target groups > communication work package



#### Connecting the dots

- Programme vision: Joining efforts to lead the way to stronger,
   more sustainable economies and societies...
- Programme results, e.g. capacity of enterprises and organisations to adopt new or improved green products, processes and services
- + XX projects 9 programme specific objectives 1 joint vision 1 programme



#### What are we looking for?

- Targeted communication activities, which support project objectives
- + Clear and effective approach
- Defined communication roles and responsibilities + budget for communication activities





#### What are we looking for?

- + Carefully selected target groups and communication channels
- + Focus on the target groups with highest interest and influence in your field of work





#### What are we looking for?

- Creative and innovative ideas when it makes sense
- + Good use of video + visual communication and strong social media presense is welcome





## What are we NOT looking for?

- + Scattered activities without clear aim or link to project objectives
- + Too wide or undefined target groups with low interest or influence
- + Classic activities for no other reason than "that's how we've always done it"





#### Communication after approval

- + Draft a communication plan
- + Familiarise yourself with requirements, including project poster and plaque
- + We provide you with webspace and project logo (incl. project brandbook)



# Transnational interwork event for Call 2: Develop your project proposal

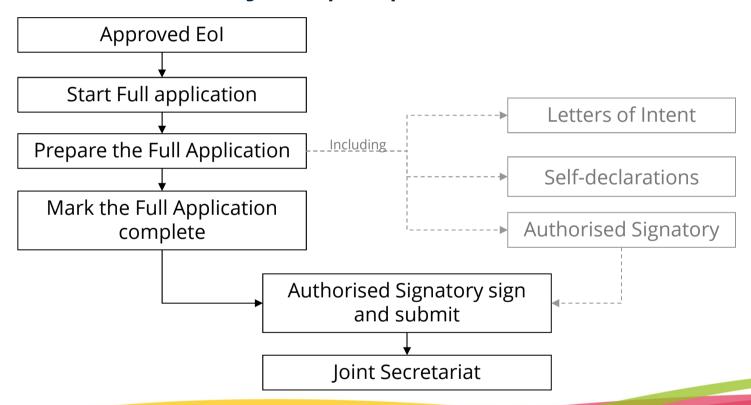
Submitting a Full Application

- Key points to remember -

**Christoffer Stougaard Villsen** North Sea Region Programme



## How should you prepare and submit?





## When is our application eligible?

#### + Letter of Intent

- Use the templates provided by the Online Monitoring System
- Pre-defined by information entered in the application
- Section E of the application form

#### + Self-declarations

- No competitive advantage
- De minimis
- GBER
- Section E of the application form





## The Authorised Signatory

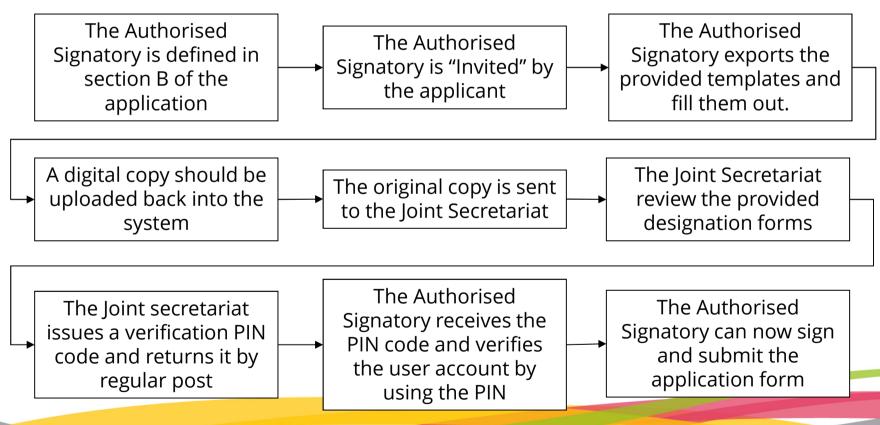
+ Designated via the application form

+ Sign on behalf of the Lead Partner organisation





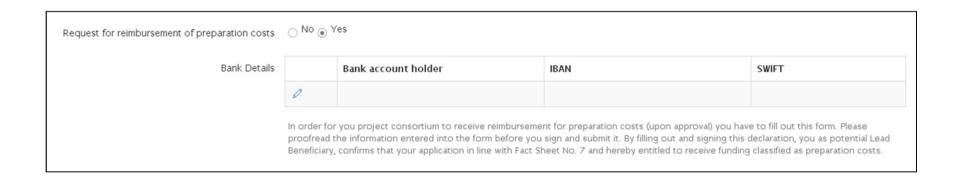
## Designating the Authorised Signatory





## Preparation costs

+ The application form is the one chance to request reimbursement of preparation costs.





#### More information

www.northsearegion.eu



Home > Key documents > Background documents > Fact sheets

#### **Key documents**

Background documents

Cooperation Programme

Regulations

Fact sheets

Programme publications

#### **Fact sheets**

The purpose of the factorist Level Controllers
Sea Region programm

You can find further in overview of the availal

Make sure to always c completing progress r fact sheet, an overview



# Q&A session

- Overview about the outcomes of call 1
- Why communication is key to your new VB project
- Submitting a Full Application