



Meet the Buyer Event – Online

Pitch your ideas to
KTK GROUP



KTK Group Co., Ltd. is a China-based company, which manufactures products for railway transportation. KTK produces interior systems, electrical controlling systems and vehicle equipment for high-speed trains, Metro, LRV and ordinary rail passenger cars.

They are looking for sustainable technologies, **specifically air purification solutions/products in the vehicle industry.**



This opportunity has been brought to us by **Tech Valley** (www.tech-valley.co.uk), a member of Cambridge Cleantech.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Apply for the online event, establish valuable collaborations, pitch your products and services, and discuss **business partnerships that can fast-forward your company's growth.**

Deadline for Applications: 12 October 2020

Online Meetings Between Successful Applicants and KTK: w/c 26 October 2020

Interreg
North Sea Region
SCALE-UP

European Regional Development Fund



EUROPEAN UNION



Buyer profile

What is their business?

Located in Jiangsu China, **KTK Group Ltd** produces interior systems, electrical controlling systems and vehicle equipment for high-speed trains, Metro, LRV and ordinary rail passenger cars. KTK provides products and services for domestic and foreign well-known rolling stock companies.

Established in 2003, they have more than 2000 series of products which are mainly divided into:

- Interior products - include roof, wall, floor, wall panels, luggage racks, handrails composition and air ducts, amongst others,
- Equipment products - include EMU vehicle side door mechanism, kitchen system, seat and box series.

What are they looking for?

KTK group is currently looking for sustainable **air purification technologies/products/solutions for the automotive industry**.

How can you apply?

If you are interested in this opportunity, please contact **Camila Vila-Echague** by sending an email to camila.vila@cambridgecleantech.org.uk briefly outlining the interest of your company in the buyer's case. Please include:

- a summary of why your product or service meets the buyer's needs
- a link to your website
- your contact details

You can also contact your regional SCALE-UP partner.



SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

| | |
|---|--|
| <p>BELGIUM Cleantech Flanders Frans Snijkers frans.snijkers@cleantechflanders.com Tel +32 473 34 12 16</p> | <p>DENMARK CLEAN Maria Skotte mas@cleancluster.dk Tel +45 6142 4400</p> |
| <p>NETHERLANDS Clean Tech Delta Giuliana Unger g.unger@cleantechdelta.nl Tel +31 10 820 88 29</p> | <p>SWEDEN RISE Research Institute & Cleantech Inn Sweden Richard Englund richard.englund@cleantechinn.com Tel +46 703 791 645</p> |
| <p>UNITED KINGDOM Cambridge Cleantech Camila Vila Echague camila.vila@cambridgecleantech.org.uk Tel +44 7493 099018</p> | <p>GERMANY EE.SH Axel Wiese a.wiese@ee-sh.de Tel +49 4841 6685 27</p> |
| <p>SCALE-UP COORDINATION City of Rotterdam Wouter van Rooijen w.vanrooijen@rotterdam.nl Tel +31 6 15 25 1699</p> | |

