Circularity is Business

Schneider Electric – Mid-term Conference in DecomTools

Gaurav Sharma Director, Circular Business Models – Group Strategy & Sustainability

9th Feb 2021

Confidential Property of Schneider Electric



Schneider Electric equipment in a Wind Farm



1 — Main power circuit

Maximum efficiency to improve your energy harvest



Reactive power correction



Customized coordinated solutions for continuity of supply and reliability of operations

Ring main unit

Lite is Or

Harmonics mitigation for optimized power quality

Wind-specific products provide added reliability for your main power circuit

LV/MV Transformer

LV switchgear adapted to your architecture

Seizing the 'Circular Business Models' opportunity

Upstream initiatives & targets

- ✓ Double recycled plastics in products by 2025
- ✓ 80% product revenues with Green Premium
- ✓ 200 'Waste-to-resource' sites
- ✓ 100% packaging from sustainable sources
- Circular innovations at each site



Downstream initiatives & targets

- ✓ 420K metric tons of primary resources avoided
- ✓ 'Circular' services growth
- ✓ Lifecycle offers: lifespan extension, 2nd & 3rd life, responsible end-of-life

 € Circular Certified

 ✓ +46% YoY Assets under Management (3.8M in total)

Life Is On

Schneider

Confidential Property of Schneider Electric | Page 4

Upstream examples





MasterPact MTZ



Connected circuit breaker to achieve high energy efficiency and durability

Superior environmental performance with Green Premium

Product is RoHS and REACh compliant

- Transparent environmental information
- Life Cycle Assessment, compliant with ISO14025
- End of Life instructions



Contributing to improved energy efficiency

The MasterPact MTZ has energy monitoring capabilities which are an essential part of an efficient architecture such as EcoStruxure



Resource

Substances of very high concern free

Peace of mind is granted by the absence of SVHC which are potentially harmful and toxic for both humans and the environment.

Well-Being



Upgradeability & durability

Modernization can be performed without disrupting electricity services. Improved digital monitoring services can allow preventive maintenance, improving the performance over lifetime.

Overall, the Masterpact MTZ can help you achieve a Green Building certification, for instance LEED[™] points are awarded in the Building Product Disclosure and Optimization section:

- Environmental Product Declaration
- Material Ingredients







PEP ecopassport – ISO 14025 Life Cycle Assessment (LCA) based information

80% of product turnover covered by a Product Environmental Profile (PEP)



C G	eneral information			Compulsory Impact Indicators	r Indicators Unit	Masterpact I control unit Total	MTZ1 16H1 br - LV847240 Manufacturin	ee pole draw out g Distribution			ologic : End o
sentative product	Masterpact MTZ1 10H1 three pole draw out circuit breaker with Microl The Masterpact MTZ1 10 H1 three pole draw out control threaker is des protection of worklage electrical distribution system while assigned rated current of 1600A. The threaker can be mm/bite control asign closing XF release and o	igned to guarantee the voltage up to 690VAC and		Contribution to mineral resources de Contribution to the soil and water ac Contribution to water eutrophication Contribution to global warming Contribution to global warming	idification kg SO₂ eq kg PO₄ ^{>} ec kg CO₂ eq		8,43E-02 4,93E-01 9,94E-02 2,19E+02 9,64E-05	0" 2,63E-02 6,05E-03 5,86E+00 0"	0* 4,98E-03 1,17E-03 1,59E+00 1,22E-07	1,78E+00	4,508
	Compulsory indicators		Masterpact control unit	MTZ1 16H1 three - LV847240	pole draw out	circuit	breake	r with N	licrolo	ogic 5.	.0X
Impact indic	ators	Unit	Total	Manufacturing	Distribution	Install	ation			End of	Life
Contribution f	to mineral resources depletion	kg Sb eq	9,36E-02	8,43E-02	0*	0,		9,30E-0	03	0*	
Contribution	to the soil and water acidification	kg SO ₂ eq	7,28E+00	4,93E-01	2,63E-02	4,98E	E-03	6,75E+	00	1,03E-	-02
Contribution f	to water eutrophication	kg PO4 ³⁻ eq	1,89E+00	9,94E-02	6,05E-03	1,17E	E-03	1,78E+	00	2,67E-	-03
Contribution 1	to global warming	kg CO ₂ eq	6,45E+03	2,19E+02	5,86E+00	1,59E	+00	6,22E+	03	4,50E+	+00
Contribution 1	to ozone layer depletion	kg CFC11 eq	1,49E-04	9,64E-05	0*	1,22E	E-07	5,27E-(05	2,29E-	-07
Contribution f	to photochemical oxidation	kg C_2H_4 eq	8,53E-01	5,31E-02	1,87E-03	5,27E	E-04	7,97E-0	01	1,09E-	-03
Wood - 23,9%		Copper - 22,6%		Contribution to result resources deprive Contribution to air pollution Contribution to water pollution Resources use	eson MJ m ^a m ^a Lint	1,00E+05 7,43E+05 3,35E+05 Total	2,05E+03 9,75E+04 2,19E+04	6,23E+01 2,40E+02 9,63E+02	2,26E+01 1,76E+02 1,88E+02	3,11E+05	
	Stainless steel - 2,4%			Use of secondary material Total use of renewable primary ener	kg rgy resources MJ	3,98E+00 5,60E+03	3,98E+00 4,35E+02	0"	0. 0.	0" 5,17E+03	
	Brass - 1% Zamak - 1,1%			Total use of non-renewable primary	energy resources MJ	1,00E+05	3,55E+03	7,84E+01	2,40E+01		
E S	ubstance assessment			Use of renewable primary energy ex primary energy used as raw materia	cluding renewable MJ	5,25E+03	8,36E+01	0"	0"	5,17E+03	c
ts of this range are designed	ed in conformity with the requirements of the RoHS directive (European Direc contain in the authorised proportions, lead, mercury, cadmium, hexavalent cl	tive 2011/85/EU of 8 June		Use of renewable primary energy re material	sources used as raw MJ	3,52E+02	3,52E+02	0"	0"	0.	
rominated biphenyls - PBB,	polytrominated diphenyl ethers - PBDE) as metioned in the Directive designed in accordance with the RoHS Directive (European Directive 2002/8			Use of non renewable primary energy renewable primary energy used as r		1,00E+05	3,41E+03	7,84E+01	2,40E+01	9,65E+04	4,93
an be incorporated without a	any restriction in an assembly or an installation subject to this Directive. Instances information are available on the Schneider-Electric Green Premium			Use of non renewable primary energi raw material	gy resources used as MJ	1,57E+02	1,498+02	0"	0.	8,41E+00	c
	m/sites/corporate/en/products-services/green-premium/green-premium.page			Use of non renewable secondary fue Use of renewable secondary fuels	els MJ MJ	0,00E+00 0,00E+00	0°	0" 0"	o.	0" 0"	
	7-V01.01-EN	06/2017		ENVPEP1706010_V1 - SCHN-002							06

Confidential Property of Schneider Electric | Page 7

Circularity Profile providing End of Life Instructions (EoLIs)



The breaker must be in OFF position and DISCHARGED state before starting dismantling operations. OOFF ~~ Even when the mechanism is in OFF position and discharged state, the energy spring remains under compression. For safety reasons, the entire mechanism must be removed from the basic frame without dismantling the spring

Potential disassembly risks

ENVEOLI1706010_V1 - End of Life Instructions - Masterpact MTZ1 16H1 three pole draw out circuit breaker with Micrologic 5.0X control unit

ENVEOLI1706010_V1

Localisation of components & recyclability rate

06/2017



Confidential Property of Schneider Electric | Page 8

Freely accessible through our online platforms...

+

Check-a-Product

Units On Schreider SIGN UP FOR EMAL: Lean about best practices, new solutions and oths. Email I am a	Share price Press	Customer Care Documents and Downloads FAQ3 Covern network Eco label Energy Inversity	Global Directory US Support Prance Support Job Search Investor Relations Individual Shareholders Chelor Relations Other Cortacts	Al productis For your home For your business Partners Internet of Things Life is On Insights Biog Colimate change Ecodimuscies Fast this website Colimate change Ecodimuscies Colimate change Colimate change Coli
Ste Map Global - FR Legal Information	Data Privacy and Cookle Policy			©2018, Schneider Electric

Find Green Products	n Premium		Enter references manually Upliced a list of inferences To get 44 inferences and anythese incoments Enter the product inference incoments Ref. meter or Product Resp.	Add and edit
	shensive information about G			3 million
	e and REACh declarations a End-of-Life instructions.	s well as Product		
products: RoHS complianc Environmental Profile and I Search on desktop		s well as Product	Small your production	

Example But you need tafke information Contact your Cashanet Case Cashari Check a Product But you need tafke information Contact your Cashanet Case Cashari Start on the start of the start on the start of the start on th

mySchneider App



On-line Catalog

ife Is On Sch	neider	Search				
		PRODUCTS	SOLUTIONS	SERVICES	SUPPORT	ABOUT U
	Automation and 1	Sontrol > Variable Spec	Chives and Soft Santers Cange: Attiver Proce Drive Prood Attyres Proce Drive Prood Attyres Proce Attyres Proce Attyres Proce Attyres Proce Attyres Proce Attyres Drive Prood Attyres Attyre Attyres Attyres Attyres	UCTS V	☆ Add to	My Favorites
Product Datasheet	📕 In	struction sheet	Catalogue	CAD Document		
			de Technical FAO	Additional Inform	nation Dimension	

Offer Sustainability	
Sustainable offer status	Green Premium product
RoHS (date code: YYWW)	Compliant - since 1444 - Schneider Electric declaration of conformity
	Schneider Electric declaration of conformity
REACh	Reference not containing SVHC above the threshold
Product environmental profile	Available Product environmental
Product end of life instructions	Available End of life manual

https://www.schneider-electric.com/en/work/support/green-premium/

Downstream examples



Practical and scalable examples of our Circular business models



Giving a 2nd life Refurbishment



Handling end-of-life Collection & Recycling



End of Life Instructions

Product Environmental Profile

Life Is On Schne



Extending lifespan by Modernisation (Retrofit)



Life Is On

Circular economy winning offer

https://www.youtube.com/watch?v=4nntMcbZ86E



Confidential Property of Schneider Electric | Page 13

In summary, PEP & EoLIs: practical applications

What it provides

 Product environmental impacts and material composition (including some circular economy attributes such as recycled content, recyclability rate...)

What users could achieve

- 1. **Benchmark** with other products following same rules
- 2. Consolidate such environmental attributes for a full system/solution (retrofit example)
- 3. Adapt ecoDesign on full lifecycle, ex: which is 'greener'? Al or Low CO₂ Al or Copper?
- 4. Environmental benefits calculation: refurbished vs new products
- 5. Enabling to **reduce** emitted CO₂ (could be **costs** on this in the future)
- 6. Identify 'green' claims / revenues (fuel into EU Green Deal and new CEAP)

Circularity – the winning strategy for all stakeholders









Our Customers

Reduction in Total Cost of Ownership

Our Planet

Moving the date, saving resources

Governments

Local jobs creation

Our Company

Lifecycle relationship with customers

Circularity is Business

Schneider Electric – Mid-term Conference in DecomTools

Gaurav Sharma Director, Circular Business Models – Group Strategy & Sustainability

9th Feb 2021

Confidential Property of Schneider Electric

